

LAUNCH YOUR
CAREER WITH



GO2

ACCOUNT MANAGER TRAINING PROGRAM



sun-source.com

280+

NORTH AMERICAN
LOCATIONS

160+

SERVICE, REPAIR, AND
FABRICATION CENTERS

1K+

SUPPLIERS OF
INNOVATIVE TECH

500K+

AVAILABLE PRODUCT
OFFERINGS



SunSource is the leading value-added industrial distributor and solutions provider for North America's industrial and high-tech operators with market-leading positions in **Fluid Power, Fluid Process, Fluid Conveyance, Industrial Flow Control, Industrial Sales and Service, Industrial Automation, and Service and Repair.**

Our growing family of **35+** companies and its **4,500+** Associates help companies operate safely, reliably and profitably by improving equipment and plant performance. Our design and engineering expertise to create customized solutions is what sets us apart from our competition.

At **SunSource**, we know our people make the difference. That's why our comprehensive benefits package is designed to support you so you can do your best work, lead a healthy life, and invest in your future.



sun-source.com/careers



WHAT IS THE GO2 PROGRAM?



The **GO2 (Grow Our Own) Program** is SunSource's rotational development program for recent college graduates desiring a career in industrial sales. Because our Account Manager and Outside Sales roles require a rare mix of both technical and sales skills, we created this dynamic, proprietary program that sets individuals up for success and a long-term career with us.

After being selected for the program – based on strengths, personal interest, and location – participants will be assigned to one of our Strategic Business Units:

FLUID POWER

INDUSTRIAL AUTOMATION

FLUID PROCESS

INDUSTRIAL FLOW CONTROL

FLUID CONVEYANCE

INDUSTRIAL SALES & SERVICE



WHAT YOU'LL DO WITH US



- Participate in a 12–18-month, paid training program where you will receive professional development and in-depth product training.
- Learn full-cycle Outside Sales and relationship-building skills to help you succeed out in the field.
- Receive mentorship working alongside experienced Outside Sales professionals during on-site, customer visits.
- Learn about the latest industrial technology and how to apply it to real-world applications.
- Upon graduation, manage your own sales territory and make an impact!

Relocation assistance available

**APPLY
TODAY**





QUALIFICATIONS & REQUIREMENTS



- Recent graduate or early career professional with an associate degree or technical training with 2+ years of experience in a related field or a bachelor's degree, preferably in Industrial Distribution, Engineering, Supply Chain, Sales, or related field.
- Internship or co-op experience in a Sales/Distribution or Manufacturing environment is a plus.
- Mechanical aptitude and interest.
- Driven to learn through hands-on experience, mentorship, and real-world projects.
- Organized individual with strong verbal and written communication skills.
- The ability to be outgoing, friendly, and approachable to build relationships with peers and potential customers.
- Entrepreneurial mindset committed to delivering results in a performance-based environment.

SERVING DIVERSE INDUSTRIAL MARKETS

SunSource serves a wide range of more than 50,000 MRO and OEM end users across a diverse group of industrial markets. From energy and semiconductors, to construction and aerospace, we work in nearly every industry!

PRIMARY END MARKETS



AEROSPACE
& DEFENSE



AGRICULTURE
& FORESTRY



CHEMICAL



CONSTRUCTION



DATA CENTER



FOOD &
BEVERAGE



MANUFACTURING



METAL
PROCESSING



MINING



OIL & GAS



SEMICONDUCTORS



TRANSPORTATION
& AUTOMOTIVE

LOCATIONS IN 44 U.S. STATES

